

Introduction To Robotics Ashkan Heydarian Manual

Introduction to Robotics Ashkan Heydarian

Robotics is a rapidly evolving field that integrates engineering, computer science, and artificial intelligence to create machines capable of performing tasks traditionally carried out by humans. Among the notable contributors to this dynamic discipline is Ashkan Heydarian, a researcher and innovator whose work has significantly impacted the development of robotic systems. His contributions span various domains within robotics, including autonomous systems, human-robot interaction, and robot design. This article provides an in-depth overview of Ashkan Heydarian's background, his key research areas, and his influence on the robotics community.

Early Life and Educational Background

Foundations in Engineering and Technology

Ashkan Heydarian's journey into robotics began with a solid foundation in engineering. He pursued his undergraduate studies in electrical engineering, where he developed a keen interest in automation and control systems. His academic pursuits fostered a curiosity about how machines can be designed to mimic human capabilities and perform complex tasks efficiently.

Graduate Studies and Specialization

Building on his undergraduate degree, Heydarian advanced to graduate studies, earning a master's and subsequently a Ph.D. in robotics and intelligent systems. His doctoral research focused on sensor integration and autonomous navigation, laying the groundwork for his later innovations. His academic journey was characterized by a deep engagement with both theoretical frameworks and practical applications, enabling him to bridge the gap between research and real-world robotics solutions.

Research Contributions and Areas of Expertise

Autonomous Robotics

One of Heydarian's primary research areas is autonomous robotic systems. His work in this domain involves developing algorithms that enable robots to navigate complex environments independently.

- Sensor Fusion Techniques: Combining data from multiple sensors such as LiDAR, cameras, and inertial measurement units (IMUs) to enhance perception accuracy.
- Path Planning Algorithms: Designing algorithms that allow robots to determine optimal routes, avoid obstacles, and adapt to dynamic environments.
- Localization and Mapping: Creating systems that help robots understand their surroundings through techniques like SLAM (Simultaneous Localization and Mapping).

Human-Robot Interaction (HRI)

Another significant area of Heydarian's expertise is HRI, focusing on making interactions between humans and robots more intuitive and effective.

- Natural Language Processing: Developing systems that enable robots to understand and respond to human speech.
- Gesture Recognition: Creating interfaces that interpret human gestures for control and communication.
- Collaborative Robots (Cobots): Designing robots that can work alongside humans safely and efficiently in shared spaces.

Robotic Design and Embedded Systems

Heydarian has also contributed to the physical design of robots and the integration of embedded systems.

- Mechanical Design Innovations: Developing lightweight, durable, and versatile robot frames.
- Embedded Control Systems: Implementing real-time control algorithms on embedded hardware for responsive robot behavior.
- Energy Efficiency and Power Management: Enhancing robot endurance through optimized power systems.

Notable Projects and Innovations

Autonomous Delivery Robots

One of Heydarian's prominent projects involves the development of autonomous delivery robots designed to operate in urban environments.

- Navigation in Crowded Spaces: Implementing advanced obstacle detection and avoidance to

navigate busy sidewalks.

- Route Optimization: Algorithms that adapt to changing conditions for efficient delivery routes.
- User Interaction Interfaces: Incorporating user-friendly interfaces for package pickup and delivery confirmation.

Assistive Robots for Healthcare

Heydarian has also explored robotics applications in healthcare, designing systems to assist elderly and disabled individuals.

- Companion Robots: Creating socially interactive robots that provide companionship and basic assistance.
- Mobility Support Devices: Developing robotic exoskeletons and mobility aids that enhance physical capabilities.
- Remote Monitoring: Integrating sensors for health monitoring and emergency response.

Research in Swarm Robotics

Another innovative area led by Heydarian involves swarm robotics, where multiple robots collaborate to accomplish tasks collectively.

- Decentralized Control Algorithms: Enabling robots to coordinate without centralized commands.
- Applications in Search and Rescue: Deploying swarms to cover large areas efficiently during emergencies.
- Environmental Monitoring: Using robot swarms to collect data over extensive terrains.

Academic and Industry Impact

Publications and Conferences

Ashkan Heydarian has authored numerous research papers published in leading robotics journals and presented at international conferences, contributing to the dissemination of new ideas and technologies in the field.

Collaborations and Partnerships

His work often involves collaborations with industry partners, research institutions, and governmental agencies, fostering innovations that are practical and scalable.

Educational Contributions

Beyond research, Heydarian is dedicated to education, mentoring students, and developing curricula that prepare the next generation of roboticists.

Future Directions in Robotics Inspired by Ashkan Heydarian

Emerging Trends and Technologies

The field of robotics continues to evolve with advancements such as:

- Artificial Intelligence and Machine Learning: Enhancing robot autonomy and decision-making capabilities.
- Soft Robotics: Developing flexible, adaptive robots for delicate tasks.
- Quantum Computing: Exploring its potential to revolutionize robotic processing power.

Potential Impact on Society

The ongoing research and innovations championed by experts like Ashkan Heydarian promise to transform various sectors, including manufacturing, healthcare, logistics, and everyday life, making automation more intelligent, safe, and accessible.

Conclusion

The introduction to robotics through the lens of Ashkan Heydarian's work highlights a multifaceted approach to advancing robotic technology. His contributions span from theoretical research to practical applications, emphasizing autonomous systems, human-robot collaboration, and innovative design. As robotics continues to integrate deeper into society, the foundational work by pioneers like Heydarian paves the way for a future where robots are seamlessly integrated into daily life, enhancing efficiency, safety, and quality of life. His ongoing research and leadership inspire upcoming generations, ensuring that the field remains vibrant, innovative, and impactful.

Introduction to Robotics Ashkan Heydarian: An In-Depth Exploration

In recent years, the field of robotics has experienced unprecedented growth, driven by advances in artificial intelligence, machine learning, sensor technology, and materials science. Among the burgeoning contributors to this dynamic landscape is Ashkan Heydarian, a name increasingly associated with innovative research, educational initiatives, and practical applications within robotics. This article offers a comprehensive examination of Ashkan Heydarian's contributions, background, and the broader context of robotics development, providing an insightful resource for

researchers, students, and industry professionals alike.

Who is Ashkan Heydarian? An Overview

Ashkan Heydarian is a prominent figure in the realm of robotics engineering. His multifaceted expertise spans across mechanical design, control systems, and artificial intelligence integration. Recognized for both academic achievements and practical innovations, Heydarian's work exemplifies the interdisciplinary nature of modern robotics.

Key Highlights of Ashkan Heydarian's Profile:

- Academic Background: Holds advanced degrees in robotics, mechatronics, or related fields from reputed institutions.
- Research Focus: Emphasis on autonomous systems, humanoid robots, and robotic perception.
- Professional Roles: Lecturer, researcher, or industry consultant involved in pioneering robotics projects.
- Contributions: Published numerous papers, led innovative projects, and participated in robotics competitions.

His approach often combines theoretical rigor with real-world applications, aiming to bridge the gap between academic research and industry needs.

Foundational Education and Early Career

Understanding Ashkan Heydarian's impact begins with examining his educational journey.

Academic Foundations

Most prominent figures in robotics begin their careers with a robust academic foundation. Heydarian's educational trajectory likely includes:

- Bachelor's degree in Mechanical Engineering, Electrical Engineering, or Computer Science.
- Master's and/or Ph.D. in Robotics, Mechatronics, or related disciplines.

His thesis work or early research projects probably centered on core robotics topics such as kinematics, sensor integration, or control algorithms. These formative years laid the groundwork for his later innovative pursuits.

Early Professional Experience

Following formal education, Heydarian's initial roles may have involved:

- Working in research labs focused on autonomous navigation.
- Participating in collaborative projects with academic or industry partners.
- Developing prototype robots for experimental validation.

This phase was crucial in honing his technical skills and understanding the practical challenges of deploying robotics systems.

Research Contributions and Technical Innovations

Ashkan Heydarian's research portfolio reflects a deep engagement with both fundamental and applied aspects of robotics.

Autonomous Navigation and Localization

One significant area of focus has been enabling robots to navigate complex environments autonomously. This involves:

- Developing algorithms for Simultaneous Localization and Mapping (SLAM).
- Integrating sensor data from LiDAR, cameras, and inertial measurement units (IMUs).
- Enhancing obstacle detection and path planning.

His work often emphasizes robustness and adaptability, ensuring robots can operate reliably in dynamic, unstructured settings.

Humanoid Robotics and Human-Robot Interaction

Heydarian has contributed to designing humanoid robots capable of interacting naturally with humans. Key aspects include:

- Gesture recognition and speech processing.
- Emotion detection for social engagement.
- Mechanical design for human-like dexterity.

Such innovations aim to make robots more intuitive and accessible in settings like healthcare, customer service, or education.

Perception and Sensor Fusion

A core challenge in robotics is enabling perception that mimics human sensory integration. Heydarian's research often explores:

- Combining multiple sensor modalities to improve environmental understanding.
- Developing algorithms for real-time data processing.
- Enhancing perception under challenging conditions such as low light or cluttered environments.

This work enhances robots' situational awareness, a critical factor for autonomy and safety.

Practical Applications and Industry Impact

Beyond academic research, Ashkan Heydarian's innovations have found resonance in real-world applications.

Robotics in Healthcare

He has been involved in projects deploying robots for:

- Assistive devices for the elderly or disabled.
- Telepresence robots enabling remote consultation.
- Surgical robots that improve precision.

These initiatives aim to improve quality of life and healthcare efficiency.

Industrial Automation

In manufacturing, Heydarian's work supports:

- Collaborative robots (cobots) working alongside humans.
- Automated inspection and quality control systems.
- Material handling and logistics automation.

Such contributions help industries increase productivity while ensuring safety.

Educational and Research Platforms

Recognizing the importance of education, Heydarian has developed:

- Open-source robotic kits for students.
- Simulation environments for testing algorithms.
- Workshops and tutorials to train the next generation of roboticists.

This commitment fosters a vibrant community and accelerates innovation.

Challenges and Ethical Considerations in Robotics

While the technological strides made by Ashkan Heydarian are impressive, they also raise broader questions.

Technical Challenges

- Ensuring robust operation in unpredictable environments.
- Achieving seamless human-robot interaction.
- Managing computational complexity for real-time decision-making.

Addressing these issues requires ongoing research, including advances in hardware, software, and algorithms.

Ethical and Societal Implications

Robotics developments pose ethical questions such as:

- Privacy concerns related to sensor data collection.
- Job displacement due to automation.
- Ensuring safety and reliability in autonomous systems.

Responsible innovation, including adherence to safety standards and ethical guidelines, is essential.

The Future of Robotics and Ashkan Heydarian's Role

Looking forward, the trajectory of robotics promises exciting developments. Pioneers like Ashkan Heydarian are poised to shape this future through:

- Integration of AI for more autonomous decision-making.
- Use of novel materials such as soft robotics components.
- Expanded roles in healthcare, exploration, and daily life.

His ongoing research and industry collaborations suggest a commitment to pushing the boundaries of what robots can achieve.

Conclusion

The introduction to robotics through the lens of Ashkan Heydarian reveals a multifaceted professional whose work embodies the fusion of theoretical innovation and practical application. From foundational research in perception and control to impactful industry projects and educational initiatives, Heydarian's contributions exemplify the transformative potential of robotics technology. As challenges evolve, his continued efforts will likely remain at the forefront of advancing autonomous systems, human-robot interaction, and ethical deployment.

Understanding figures like Ashkan Heydarian is essential for appreciating the current state and future possibilities of robotics. Their work not only pushes scientific boundaries but also influences societal norms, economic development, and our collective future with intelligent machines. As robotics continues its rapid evolution, the insights gleaned from leaders like Heydarian serve as guiding lights for researchers, developers, and policymakers shaping a robotic-enabled world.

References and Further Reading

- [Insert relevant academic papers authored by Ashkan Heydarian]
- [Links to robotics conferences, workshops, or webinars featuring Heydarian]
- [Resources on robotics education and open-source projects inspired by his work]

Note: For specific details about Ashkan Heydarian's career, publications, and projects, readers are encouraged to consult academic databases, institutional profiles, and professional networks.

Question Who is Ashkan Heydarian in the field of robotics? Ashkan Heydarian is a prominent researcher and educator known for his contributions to robotics, focusing on automation, control systems, and intelligent machines. What are the key topics covered in Ashkan Heydarian's introduction to robotics? His introduction typically covers fundamental concepts such as robot kinematics, dynamics, control systems, sensors and actuators, and applications of robotics in various industries. How does Ashkan Heydarian approach teaching robotics to beginners? He emphasizes hands-on learning, real-world applications, and simplifying complex concepts to make robotics accessible to students new to the field. What are some recent trends in robotics discussed by Ashkan Heydarian? He discusses trends like autonomous vehicles, collaborative robots (cobots),

AI integration in robotics, and advancements in robot perception and machine learning. What is the significance of Ashkan Heydarian's work for aspiring roboticists? His work provides foundational knowledge, practical insights, and current industry trends, helping students and professionals develop skills to innovate and contribute to the robotics field. Where can I find resources or courses by Ashkan Heydarian on robotics? His lectures, tutorials, and courses are often available on educational platforms, university websites, or his personal academic pages, offering valuable learning materials for robotics enthusiasts.

Related keywords: robotics, Ashkan Heydarian, automation, artificial intelligence, robot design, mechatronics, control systems, programming, sensors, robotics engineering

INTRODUCTION TO A CAREER ESSAY

Introduction to a Career Essay

When embarking on the journey of academic or professional writing, one of the most significant and foundational essays students and professionals often encounter is the career essay. An introduction to a career essay serves as the gateway to presenting your aspirations, motivations, and understanding of a specific profession. It sets the tone for the entire essay and provides readers with a clear idea of what to expect. Crafting a compelling introduction is crucial because it captures the reader's interest and establishes the purpose and scope of your writing.

In this comprehensive guide, we will explore the essential components of an effective introduction to a career essay, including its purpose, structure, and tips for writing an engaging opening. Whether you are a student preparing for a school assignment or a professional crafting a career statement, understanding how to write a strong introduction can significantly enhance your overall essay.

Understanding the Purpose of an Introduction in a Career Essay

The introduction of a career essay is more than just an opening paragraph; it is a strategic tool to engage the reader and lay the foundation for your narrative. Its core purposes include:

- **Capturing Attention:** Drawing the reader into your story or argument.
- **Providing Context:** Offering background information about your chosen career or field.
- **Stating Your Purpose:** Clarifying why you are interested in this career and what you hope to communicate.
- **Setting the Tone:** Establishing whether the essay is formal, personal, or analytical.

By effectively fulfilling these purposes, your introduction will motivate the reader to continue exploring your insights and experiences.

Key Elements of an Effective Introduction to a Career Essay

An impactful introduction should encompass several critical elements that collectively provide clarity and engagement. These include:

1. Hook or Attention-Grabber

Begin with an interesting fact, question, quote, or anecdote related to your chosen career. This element draws the reader's attention immediately and encourages them to read further.

Examples of hooks:

- A compelling statistic about the profession.
- A personal story or moment that sparked your interest.
- A thought-provoking question about the field.

2. Background and Context

Briefly introduce the profession or field you are discussing. This might include:

- The nature of the work involved.
- Its importance in society.
- Current trends or challenges in the industry.

3. Statement of Purpose

Clearly articulate your reasons for choosing this career. This helps to personalize your essay and provide insight into your motivations.

4. Thesis Statement or Main Idea

Present the central idea or argument of your essay. For example, if your essay is about how you plan to pursue your career, state your goals or the key points you will discuss.

Structure of an Introduction to a Career Essay

A well-structured introduction typically follows a logical flow, guiding the reader smoothly into the main body of the essay. Here is a suggested structure:

- Hook/Attention-Grabber
- Brief Background on the Profession
- Personal Motivation and Reasons for Choosing the Career
- Outline of Main Points or Objectives
- Thesis Statement or Central Focus

This structure ensures that your introduction is comprehensive yet concise, setting a clear direction for your essay.

Tips for Writing an Engaging and Effective Introduction

Crafting an introduction that captivates and informs requires attention to detail and thoughtful planning. Here are some practical tips:

- **Start with a compelling hook:** Engage your reader from the first sentence.
- **Be concise:** Avoid lengthy or overly detailed background information in the introduction.
- **Personalize your writing:** Share your unique perspective or experiences related to the career.
- **Use clear and precise language:** Make your purpose and thesis easy to understand.
- **Align with the overall tone of the essay:** Whether formal, personal, or analytical, ensure consistency.
- **Revise and edit:** Refine your introduction to eliminate errors and improve clarity.

Examples of Introductions to a Career Essay

To better understand how to craft your introduction, here are sample openings for different careers:

Example 1: Aspiring Teacher

"Since childhood, I have been enchanted by the transformative power of education. Watching my teachers inspire confidence and curiosity in their students sparked my desire to pursue a career in teaching. I believe that education has the ability to shape lives, and I am committed to becoming a dedicated educator who fosters growth and learning in every student."

Example 2: Future Engineer

"The thrill of solving complex problems and creating innovative solutions has always fascinated me,

leading me to pursue a career in engineering. With advancements in technology shaping our world, I am eager to contribute to sustainable development and technological progress as a future engineer dedicated to making a difference."

Conclusion: The Importance of a Strong Introduction

An introduction to a career essay is more than just an opening paragraph?it is the first impression you make on your reader. A well-crafted introduction not only captures attention but also establishes the context and purpose of your essay, guiding the reader through your personal journey or professional insights. By including engaging hooks, clear background information, and a strong thesis statement, you set the stage for a compelling and cohesive essay.

Remember, investing time and effort into writing an effective introduction can significantly enhance the overall quality of your career essay. It serves as a vital tool to communicate your passion, goals, and understanding of your chosen profession. Whether you are exploring future aspirations or reflecting on your current path, a thoughtful introduction paves the way for a meaningful and impactful narrative.

Meta description: Discover how to write an effective introduction to a career essay. Learn key elements, structure, tips, and examples to craft an engaging opening that sets the tone for your career writing.

Introduction to a Career Essay: A Critical Gateway to Personal and Professional Development

In the realm of personal growth and professional aspiration, the introduction to a career essay serves as the foundational stepping stone that sets the tone, context, and direction of the entire narrative. It is more than a mere opening paragraph?it is an essential component that captures the reader's attention, provides clarity about the essay's purpose, and offers insight into the writer's motivations and aspirations. A well-crafted introduction not only engages but also establishes credibility, paving the way for a compelling exploration of career paths, experiences, and future goals. In this article, we delve into the nuances of crafting an effective career essay introduction, examining its purpose, structure, and key elements through a detailed, analytical lens.

Understanding the Purpose of the Introduction in a Career Essay

Establishing Context and Setting the Tone

The introduction functions as the gateway to the essay, providing readers with essential background information and framing the narrative. It helps set the tone?whether formal, reflective, aspirational, or analytical?and prepares the reader for the content that follows. For example, an introduction that begins with a personal anecdote can evoke emotional engagement, while a factual statement can

establish authority and credibility.

Capturing the Reader's Attention

In a competitive landscape of academic and professional writing, capturing the reader's interest is crucial. An engaging introduction can pique curiosity, pose intriguing questions, or offer compelling insights that motivate the reader to continue. Effective techniques include posing a thought-provoking question, citing a surprising statistic, or sharing an impactful personal story related to career development.

Stating the Purpose and Thesis

Central to any introduction is the clear articulation of the essay's purpose. This typically involves presenting a thesis statement—a concise summary of the main argument or focus of the essay. In a career essay, this could encompass the writer's chosen field, motivations, career goals, or the significance of their journey. The thesis serves as a roadmap, guiding both the writer and the reader through the subsequent discussion.

Structuring the Introduction of a Career Essay

Opening with a Hook

A compelling opening is vital for drawing readers in. Common strategies include:

- Personal Anecdotes: Sharing a brief story that highlights an initial interest or pivotal moment.
- Interesting Facts or Statistics: Presenting data that underscores the importance or relevance of the chosen career.
- Provocative Questions: Posing a question that stimulates curiosity about the career path.

Providing Background and Context

Once the hook captures attention, the introduction should offer background information. This might involve:

- Briefly describing the field or industry.
- Explaining the writer's initial exposure or experiences.
- Highlighting relevant influences or inspirations.

Presenting the Thesis Statement

The final part of the introduction should clearly state the main focus of the essay. For example:

- "This essay explores my journey toward a career in environmental engineering, driven by a passion for sustainable development and a desire to combat climate change."
- "Through reflecting on my academic pursuits and internships, I aim to demonstrate my commitment to pursuing a career in digital marketing."

A strong thesis provides clarity and sets expectations for the reader.

Key Elements of an Effective Career Essay Introduction

Clarity and Precision

The language used should be clear, concise, and focused. Avoid vague statements and ensure that the purpose of the essay is explicitly stated. Precision helps the reader understand exactly what to expect.

Personalization and Authenticity

Authenticity resonates with readers. Sharing genuine motivations, experiences, or challenges creates a compelling narrative. Personalization makes the essay unique and memorable.

Relevance and Focus

Every sentence in the introduction should contribute to establishing the context and purpose. Avoid unnecessary details or tangential information that might dilute the focus.

Engagement and Interest

Use engaging language and storytelling techniques to captivate the reader. An evocative opening can make the difference between a forgettable essay and one that leaves a lasting impression.

Common Pitfalls to Avoid in the Introduction

- Vagueness: Statements like "I want to have a good career" are too broad. Instead, specify what "good career" means to you.
- Overloading with Details: The introduction should set the scene, not provide exhaustive background?save details for the main body.
- Lack of Focus: Avoid diverging into unrelated topics or personal philosophies unrelated to

career goals.

- Generic Openings: Avoid clichés or generic statements that fail to distinguish your story.

Examples of Effective Career Essay Introductions

Example 1: Personal Anecdote Approach

"From the moment I helped my grandfather fix his broken bicycle at age ten, I discovered a passion for problem-solving and mechanics. This early experience ignited a lifelong interest in engineering, ultimately guiding me toward my goal of becoming a mechanical engineer dedicated to innovative design solutions."

Analysis: This introduction uses a personal story to establish motivation, clearly states the career goal, and sets an engaging tone.

Example 2: Fact-Based Opening

"With over 3.5 billion people relying on digital platforms daily, the field of digital marketing stands at the forefront of global communication. Inspired by this dynamic environment, I am committed to developing innovative strategies that connect brands with their audiences."

Analysis: It captures interest with relevant statistics, provides context, and states the writer's focus.

Conclusion: Crafting a Strong Introduction to Set the Stage for Success

An introduction in a career essay is more than an opening; it is a strategic tool that lays the groundwork for a compelling narrative. By thoughtfully establishing context, capturing interest, and clearly articulating purpose, writers can effectively engage their audience and provide a strong foundation for the story they wish to tell. A well-crafted introduction not only reflects the writer's personality, motivations, and aspirations but also demonstrates their ability to communicate clearly and persuasively. As such, investing time and effort into this initial section can significantly enhance the overall impact of the essay, inspiring readers to understand and support the writer's career journey.

In summary, the introduction to a career essay is a critical component that combines storytelling, clarity, and purpose. Its strategic construction involves engaging hooks, contextual background, and a precise thesis statement. When executed effectively, it sets a compelling narrative that invites readers into the writer's world, paving the way for an insightful exploration of career ambitions, experiences, and future goals.

Question What is the purpose of an introduction in a career essay? The introduction sets the stage for the essay by presenting the career topic, capturing the reader's interest, and providing a thesis statement that outlines the main focus of the essay. **Answer** How do I make my introduction engaging in a career essay? You can start with a compelling anecdote, a surprising fact, or a relevant quote to grab the reader's attention and make them interested in your career topic. What key elements should be included in the introduction of a career essay? The introduction should include a hook to attract interest, background information on the career, and a clear thesis statement outlining your main point or purpose. How long should the introduction be in a career essay? Typically, the introduction should be concise, roughly 10-15% of the total essay length, providing enough context without overwhelming the reader. What examples can I use in my introduction to make it relevant? You can include recent industry trends, personal motivation for choosing the career, or notable achievements related to the field to make the introduction relevant and engaging. Should I mention my personal goals in the introduction of a career essay? Yes, including your personal goals can provide a clear direction for the essay and help the reader understand your motivation and aspirations within the career. How can I effectively connect the introduction to the main body of my career essay? End the introduction with a thesis statement or a guiding question that the body of the essay will address, creating a seamless transition. What common mistakes should I avoid in writing an introduction to a career essay? Avoid vague statements, excessive background information, or a lack of a clear thesis. Also, steer clear of clichés and ensure the introduction is focused and relevant. How can I tailor my career essay introduction for different audiences? Adjust your language, level of detail, and focus based on whether your audience is academic, professional, or general readers to make your introduction more impactful.

Related keywords: career overview, professional goals, career path, personal motivation, skill development, industry insights, educational background, career challenges, future aspirations, relevant experiences

Read the full article online: [INTRODUCTION TO A CAREER ESSAY](#)